

## What others are saying ...



"Truly thank you. Your character, message, and advice were truly inspirational. Thank you for opening my eyes to my own tendencies as well as giving me a better understanding of how to deal with others."

DREW PATRICK

"Thank you for helping us learn something more about ourselves and others around us. It was nice to have some insight on me and my personality. I look forward to starting your book. What I learned will help me to hopefully handle others differently according to their personalities. Thank you for your time and making the experience fun and enjoyable."

RHONDA

"I would take your class all over again in a heartbeat, it was just that good for all of us."

NATE DELLINGER

"You are an Amazing Storyteller!!!"  
ANNETTE JARRETT WHITTINGTON  
Founder, Mental Health Advocate

"Royce's background in leadership and management alone makes him an excellent choice for an executive coach. Moreover, his ability to anticipate and challenge excuses or reluctance has made the time we've spent together truly meaningful, effective, and priceless. He is sincerely interested in my development and asks critical and effective questions. In my wildest imagination, there is no better way to have invested my time than with this leader of leaders."

CHRIS LOOPE  
Executive Director of Weekend Experience  
Eastside Christian Church (Anaheim, CA)

"Brilliantly written!"  
SEAN WILLARD  
Pharmacist, Speaker, Coach, Entrepreneur, Skip4Life

"Royce has really helped give me a clear sense of the habits that I need to work on improving in order to get where I want to go. He has helped me become more intentional about growing, rather than having a haphazard approach to everything, which is my normal tendency. He has forced me to dig deep into my own heart and figure it out. Through Royce's help, I have a clearer scope on the steps I need to take in order to go where I want to go with my career and have become aware that I need to make drastic shifts in order for the things I want to accomplish to happen."

KENNY KOHLHAAS

"Thank you Royce for the outstanding class. Your coaching skills and guiding hand has inspired me to be more intentional with my goals. You helped me to poke and prod myself to figure out who I was and what I wanted to accomplish. You gave me that

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renewed spirit and determination that pushed me to find a path to success. Thank you Royce – you are truly an inspiring individual!"  
CHAD LANGLOIS

"It was a pleasure attending your leadership class—I'll miss the great discussions we've had. The class has sparked a new energy for me, has taught me to never be stagnant, to step out of my comfort zone in order to experience greatness, to expand and keep growing despite life's challenges that are always looming. Thank you for helping guide and stretch us with your loving leadership, kindness, and wisdom."

KATHY HOFFER

"As my mentor, Royce has been hugely successful at helping me grow, and I feel the bedrock to that is the way he approaches me. He teaches me in ways appropriate to my specific learning style; he chooses select ways and words that I naturally hone in on in a positive manner. While nurturing my strengths, he never neglects pointing out my weaknesses with various ways for me to overcome them. Royce has helped me develop the confidence, focus, and drive I will need to succeed in life."

LINDSEY BROHAWN

"I urge you to take any opportunity to work with Royce and experience his mentoring. As a college student, I used to struggle with time management, setting goals, and public speaking. Through working with Royce, I have grown immensely in each of these three areas. Royce is an incredibly gifted and inspiring individual who uses his talents to help others achieve their dreams. Now, I am completing goals I once thought were impossible, and I have won several public speaking competitions through the aid of Royce's wisdom. If you desire to achieve exponential personal growth, look no further. Royce will take your game to a whole new level."

JOHNNY CERISANO

"Thank you very much for helping me understand others better. I especially liked the way you emphasized that leadership is based on people. This will help me in my daily interactions with others. It will help me to be more accepting toward others, and help me to realize the impact we all can have. I also started reading your book, and have highlighted many places in it that stuck out to me. Thank you for helping us better understand ourselves and others to help serve our community in a more effective way!"

LAUREN

"Thank you for taking time to teach us about the DISC Model of Human Behavior. I've become so interested in what we covered about the different personality tendencies, that I've been attempting to guess the personalities of those around me. Building systems is the greatest advice I have ever received. I have been putting intentionality into my daily routines and I'm excited to see how some of these work out! Thank you again for taking the time to talk with us. It made a difference in how I see other people and how I see myself."

JANESSA DAVIS

I very much appreciated your passion, enthusiasm, and positive energy in presenting this valuable information. Probably teaching this thousands of times, your way of interacting with us was still refreshing. With the significant research you have done on this subject, I was also impressed by the statistics you presented to make the information more real. Your examples were "spot-on". When I listen to a speaker, my respect and admiration increase when I hear personal stories of how the speaker worked through the topic, applied it themselves, and acknowledged their successes and failures through this process. You accomplished this very well.

NICOLLE MAYO, Ph.D.  
Assistant Professor  
Psychology Department  
Mansfield University



Christian Marc

# Level Up!

## Helping parents and students connect and communicate.



Please give this to your youth pastor and ask them to bring us in to do this presentation!

UNDERSTANDING PARENTS,  
UNDERSTANDING TEENS.

THE CARIS GROUP

# What if you could help your students really understand their parents, friends, boss—everyone—and be understood?

*A live, 60 minute interactive & entertaining experience for students and parents together. It's an amazing journey that will help them really understand themselves, their families, friends, teachers, coworkers—everyone.*

## WHAT'S THIS ABOUT?

"WHY DID YOU DO THAT?" my dad asked. I don't know why—I just *did it*. When we don't understand the other person, we stress. Sometimes significantly. It doesn't have to be this way.

Wouldn't it be great to have a clearer and more accurate understanding of ourselves *and* others so that we can communicate with and treat one another much better? Significantly better?

You might say you know yourself pretty well. But have you ever wondered about someone else, "Why do they do that?" or "why can't they understand me?" or, if you're honest, "why do *I* do that?"

Specifically, we help parents and teens discover their *personality* differences and the reasons behind them so they can understand one another better and significantly deepen their relationships. Why is this so important? When we don't speak the same personality language—and most *do not*—we don't communicate well. At the *Caris Group*, we help people understand and speak each other's *personality* language. Imagine if we could speak in a way that helped the other person always understand us—and we always understand them.

Personality is made up of about fifteen different characteristics including family, environment, birth order, education, culture, emotional maturity, intelligence, and experience. These things become our behavioral *style*, our outlook, our temperament—how we are wired. We show your students—and their parents—how to be themselves and live to tell about it!



## HOW DO WE DO IT?

Author and leadership expert Steven Covey said it well, "Seek first to understand, then to be understood." The apostle James said it first, "let every person be quick to hear, slow to speak, slow to anger." Our 60 minute

interactive session gets parents and students actively participating and clearly shows everyone their primary personality trait. Basic traits are emphasized and help each person learn to hear *and* speak each other's personality language. By the end of the session, parents and teens will understand each other on a much deeper level.

The 60 minute, captivating session is meant to be held during your normal youth meeting on Sunday morning. We can also add a longer session to go more in-depth and really create exceptional understanding and practice using what you've learned.

As certified behavior specialists, we are equipped to help everyone understand their personality style, which will enable them to begin to deeply understand others. A proper understanding of personality styles helps lower stress in the home, facilitate better teamwork, and minimize family conflict. It will also help students understand their work methods and help them power through college and career. Plus, it can create an environment that builds trust and can help battle self-destructive or even suicidal thoughts.

## WHY IS THIS IMPORTANT?

Your personality affects 99% of everything in your life. We are all different. There are four *basic* personality styles and if we truly know how to read ourselves and each other, we will know best how to communicate—and avoid a lot of misunderstanding and stress. One style is not right or wrong, one is not better than another—they're just *different*. We have seen so many people helped by truly understanding each other's personality and learning how to communicate better. You owe it to yourself and family.

Over 40 million people have taken a DISC personality assessment and for those who apply it consistently, we have seen a paradigm shift in the way we treat one another. However, if you don't know how to apply it to relationships, it won't help you. The hard part is developing a personal system to practice. We show you how.



Some of us love to be in charge, take control, seek adventure and challenges—they are driven and determined. Others like spending time with people, having fun, influencing others, and being the center of attention—they are inspiring and impressive. Still others simply love being part of a team, helping others accomplish, giving of themselves, and are more supportive—they are sweet and shy. Others are more calculated and enjoy thinking, following the rules, and structure and accuracy—they are conscientious and careful. Why? All of us are a blend of these traits but we have a dominant trait that stands out and is a part of everything we do and think. Learning to *speak* other's personalities is crucial.

## WHO ARE WE?

We are father and son teaching team—Royce and Christian Marc White. Royce is an author, international speaker, and executive coach with the **John Maxwell Team**—the world expert in leadership and personal growth. Both Christian Marc and Royce are certified human behavior specialists with DISC.

Christian Marc is an actor and brings his professional acting skills, communication skills, and his DISC personality skills, to help families learn to communicate and succeed in life.

Royce's experience includes roles in executive leadership, worship leadership, publishing, training, consulting. He is also a professional musician and a worship leader with more than 30 years experience. He is the author of the book *Positive Accountability*—which helps those who have trouble finishing what they start (which personality is that?).

Royce's past work as a leader in *YoungLife* youth ministries and in church has created an unrelenting passion for helping young people succeed in life. His hope for youth was the catalyst for the development of this workshop.

Royce has been married to his bride Jody for 39 years, and together they teach a weekend seminar, *I'm So Glad I Married You*, using the DISC Model of Human Behavior to help couples understand each other and best communicate. They have five grown children.

For more information and to schedule your session, email [admin@youthdisc.com](mailto:admin@youthdisc.com) or call us today at 800-328-2390. Don't just wish you had better relationships, be intentional and *make* better relationships!

